Housing Supply Overview



February 2025

U.S. sales of new single-family homes dropped 10.5% month-over-month and 1.1% year-over-year to a seasonally adjusted annual rate of 657,000 units, according to the U.S. Census Bureau. Economists polled by Reuters had forecast new-home sales to come in at 680,000 units for the month. Sales decreased 20% in the Northeast, 16.7% in the Midwest, and 14.8% in the South, but increased 7.7% in the West. For the 12-month period spanning March 2024 through February 2025, Pending Sales in the Sioux Falls region were up 10.0 percent overall. The price range with the largest gain in sales was the \$500K to \$600K range, where they increased 34.1 percent.

The overall Median Sales Price was up 3.2 percent to \$320,000. The construction type with the largest price gain was the Previously Owned segment, where prices increased 3.6 percent to \$310,000. The price range that tended to sell the guickest was the \$150K to \$200K range at 69 days; the price range that tended to sell the slowest was the \$900K to \$1M range at 136 days.

Market-wide, inventory levels were down 3.9 percent. The construction type that gained the most inventory was the Previously Owned segment, where it increased 6.9 percent. That amounts to 3.6 months supply for Single-Family homes and 5.8 months supply for Condos.

Ouick Facts

+ 34.1% + 18.2% + 16.3%

Price Range With the Strongest Sales:

Strongest Sales:

Property Type With Strongest Sales:

\$500,001 to \$600,000

New Construction

Construction Status With

Condo-Townhouse Attached

Pending Sales 2 Days on Market Until Sale 3 Median Sales Price Percent of Original List Price Received 5 Inventory of Homes for Sale 6 Months Supply of Inventory 7



Pending Sales

\$700,001 to \$800,000

\$800,001 to \$900,000

\$900,001 to \$1,000,000

\$1,000,001 and Above

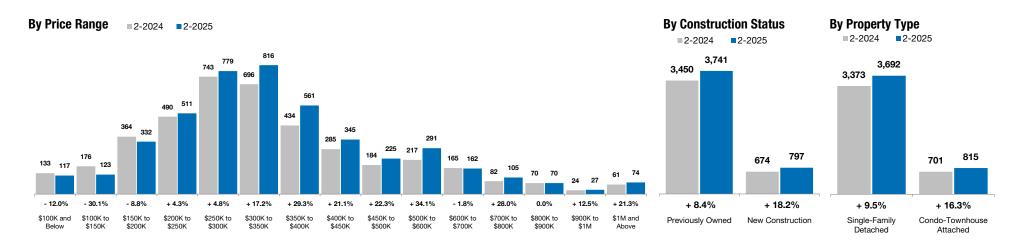
All Price Ranges

A count of properties on which offers have been accepted. Based on a rolling 12-month total.



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815



3,373

By Price Range	2-2024	2-2025	Change
\$100,000 and Below	133	117	- 12.0%
\$100,001 to \$150,000	176	123	- 30.1%
\$150,001 to \$200,000	364	332	- 8.8%
\$200,001 to \$250,000	490	511	+ 4.3%
\$250,001 to \$300,000	743	779	+ 4.8%
\$300,001 to \$350,000	696	816	+ 17.2%
\$350,001 to \$400,000	434	561	+ 29.3%
\$400,001 to \$450,000	285	345	+ 21.1%
\$450,001 to \$500,000	184	225	+ 22.3%
\$500,001 to \$600,000	217	291	+ 34.1%
\$600,001 to \$700,000	165	162	- 1.8%

82

70

24

61

4,124

All Properties

105

70

27

74

4,538

+ 28.0%

0.0%

+ 12.5%

+ 21.3%

+ 10.0%

By Construction Status	2-2024	2-2025	Change
Previously Owned	3,450	3,741	+ 8.4%
New Construction	674	797	+ 18.2%
All Construction Statuses	4,124	4,538	+ 10.0%

Single-Family Detached	
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3,692

2-2024	2-2025	Change	2-2024	2-2025	Change
93	92	- 1.1%	3	3	0.0%
144	101	- 29.9%	22	16	- 27.3%
316	279	- 11.7%	47	50	+ 6.4%
379	384	+ 1.3%	110	127	+ 15.5%
505	502	- 0.6%	238	277	+ 16.4%
548	638	+ 16.4%	148	178	+ 20.3%
382	492	+ 28.8%	52	69	+ 32.7%
257	316	+ 23.0%	27	29	+ 7.4%
160	205	+ 28.1%	24	20	- 16.7%
193	266	+ 37.8%	24	25	+ 4.2%
162	154	- 4.9%	3	8	+ 166.7%
81	97	+ 19.8%	1	8	+ 700.0%
70	67	- 4.3%	0	3	
23	26	+ 13.0%	1	1	0.0%
60	73	+ 21.7%	1	1	0.0%

2-2024	2-2025	Change	2-2024	2-2025	Change
2,965	3,171	+ 6.9%	435	539	+ 23.9%
408	521	+ 27.7%	266	276	+ 3.8%
3,373	3,692	+ 9.5%	701	815	+ 16.3%

+ 9.5%

701

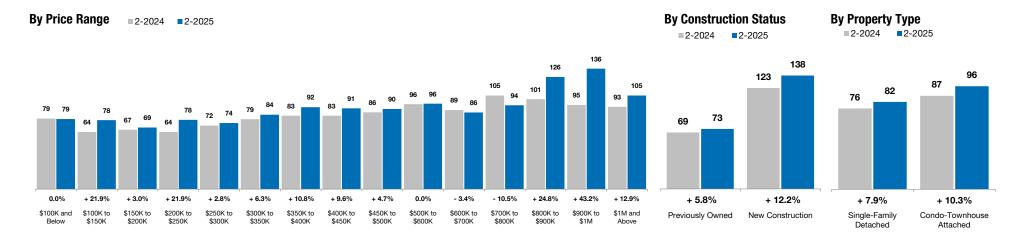
+ 16.3%

Days on Market Until Sale

Average number of days between when a property is first listed and when an offer is accepted. Based on a rolling 12-month average.



Condo-Townhouse Attached



All	Prop	erties
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By Price Range	2-2024	2-2025	Change
\$100,000 and Below	79	79	0.0%
\$100,001 to \$150,000	64	78	+ 21.9%
\$150,001 to \$200,000	67	69	+ 3.0%
\$200,001 to \$250,000	64	78	+ 21.9%
\$250,001 to \$300,000	72	74	+ 2.8%
\$300,001 to \$350,000	79	84	+ 6.3%
\$350,001 to \$400,000	83	92	+ 10.8%
\$400,001 to \$450,000	83	91	+ 9.6%
\$450,001 to \$500,000	86	90	+ 4.7%
\$500,001 to \$600,000	96	96	0.0%
\$600,001 to \$700,000	89	86	- 3.4%
\$700,001 to \$800,000	105	94	- 10.5%
\$800,001 to \$900,000	101	126	+ 24.8%
\$900,001 to \$1,000,000	95	136	+ 43.2%
\$1,000,001 and Above	93	105	+ 12.9%
All Price Ranges	78	84	+ 7.7%

By Construction Status	2-2024	2-2025	Change
Previously Owned	69	73	+ 5.8%
New Construction	123	138	+ 12.2%
All Construction Statuses	78	84	+ 7.7%

Single-Family Detached

- 3	•				
2-2024	2-2025	Change	2-2024	2-2025	Change
81	80	- 1.2%	132	87	- 34.1%
66	77	+ 16.7%	46	78	+ 69.6%
68	69	+ 1.5%	56	74	+ 32.1%
63	69	+ 9.5%	69	103	+ 49.3%
62	69	+ 11.3%	92	86	- 6.5%
72	77	+ 6.9%	108	112	+ 3.7%
80	90	+ 12.5%	99	112	+ 13.1%
84	90	+ 7.1%	72	107	+ 48.6%
85	92	+ 8.2%	99	74	- 25.3%
96	96	0.0%	91	98	+ 7.7%
89	85	- 4.5%	80	114	+ 42.5%
105	93	- 11.4%		107	
101	130	+ 28.7%		56	
96	136	+ 41.7%	69		0.0%
92	105	+ 14.1%	111	106	- 4.5%
76	82	+ 7.9%	87	96	+ 10.3%

2-2024	2-2025	Change	2-2024	2-2025	Change
69	73	+ 5.8%	64	73	+ 14.1%
120	135	+ 12.5%	127	144	+ 13.4%
76	82	+ 7.9%	87	96	+ 10.3%

Median Sales Price

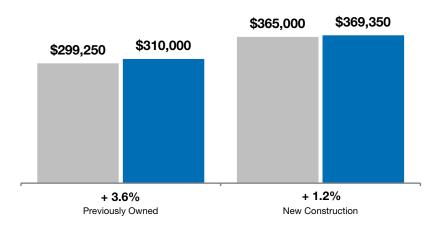
Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



Condo-Townhouse Attached

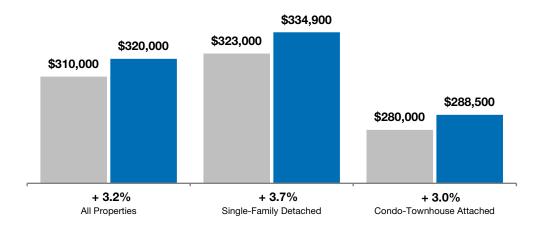
By Construction Status

■2-2024 ■2-2025



By Property Type

■2-2024 **■**2-2025



All Properties

By Construction Status	2-2024	2-2025	Change
Previously Owned	\$299,250	\$310,000	+ 3.6%
New Construction	\$365,000	\$369,350	+ 1.2%
All Construction Statuses	\$310,000	\$320,000	+ 3.2%

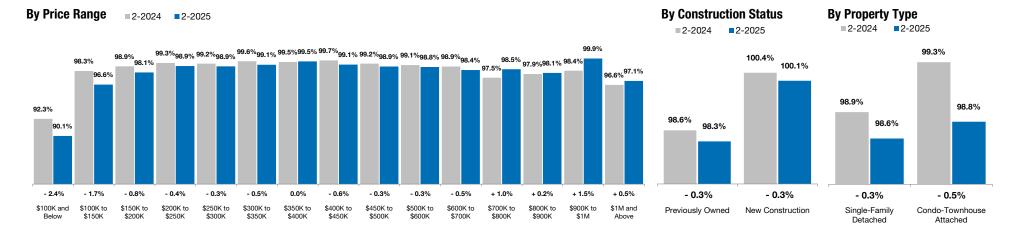
Single-Family Detached

2-2024 2-2025 2-2024 Change 2-2025 Change \$305,000 \$319,900 + 4.9% \$272,500 \$280,000 + 2.8% \$429,900 \$414.850 - 3.5% \$299,900 \$299.538 - 0.1% \$323,000 \$334,900 + 3.7% \$280,000 \$288,500 + 3.0%

Percent of Original List Price Received



Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12-month average.



Single	e-Family Det	ached
2024	2-2025	Chan

Condo-Townhouse Attached

By Price Range	2-2024	2-2025	Change
\$100,000 and Below	92.3%	90.1%	- 2.4%
\$100,001 to \$150,000	98.3%	96.6%	- 1.7%
\$150,001 to \$200,000	98.9%	98.1%	- 0.8%
\$200,001 to \$250,000	99.3%	98.9%	- 0.4%
\$250,001 to \$300,000	99.2%	98.9%	- 0.3%
\$300,001 to \$350,000	99.6%	99.1%	- 0.5%
\$350,001 to \$400,000	99.5%	99.5%	0.0%
\$400,001 to \$450,000	99.7%	99.1%	- 0.6%
\$450,001 to \$500,000	99.2%	98.9%	- 0.3%
\$500,001 to \$600,000	99.1%	98.8%	- 0.3%
\$600,001 to \$700,000	98.9%	98.4%	- 0.5%
\$700,001 to \$800,000	97.5%	98.5%	+ 1.0%
\$800,001 to \$900,000	97.9%	98.1%	+ 0.2%
\$900,001 to \$1,000,000	98.4%	99.9%	+ 1.5%
\$1,000,001 and Above	96.6%	97.1%	+ 0.5%
All Price Ranges	98.9%	98.6%	- 0.3%

By Construction Status	2-2024	2-2025	Change
Previously Owned	98.6%	98.3%	- 0.3%
New Construction	100.4%	100.1%	- 0.3%
All Construction Statuses	98.9%	98.6%	- 0.3%

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	2-2024	2-2025	Change	2-2024	2-2025	Change	
Г	91.2%	89.6%	- 1.8%	97.7%	96.8%	- 0.9%	
ı	98.1%	96.7%	- 1.4%	98.6%	96.6%	- 2.0%	
ı	98.8%	98.1%	- 0.7%	99.7%	98.5%	- 1.2%	
	99.3%	99.1%	- 0.2%	99.7%	98.6%	- 1.1%	
	99.3%	98.9%	- 0.4%	99.1%	99.0%	- 0.1%	
	99.6%	99.1%	- 0.5%	99.5%	99.3%	- 0.2%	
ı	99.5%	99.7%	+ 0.2%	99.2%	98.7%	- 0.5%	
ı	99.8%	99.2%	- 0.6%	98.6%	98.1%	- 0.5%	
ı	99.2%	99.0%	- 0.2%	99.4%	97.2%	- 2.2%	
	98.9%	98.8%	- 0.1%	100.2%	99.2%	- 1.0%	
	98.9%	98.5%	- 0.4%	99.9%	97.2%	- 2.7%	
	97.5%	98.5%	+ 1.0%		98.6%		
	97.9%	98.1%	+ 0.2%		97.6%		
ı	98.3%	99.9%	+ 1.6%	100.0%		0.0%	
L	96.6%	97.1%	+ 0.5%	96.5%	94.8%	- 1.8%	
	98.9%	98.6%	- 0.3%	99.3%	98.8%	- 0.5%	

2-2024	2-2025	Change	2-2024	2-2025	Change
98.6%	98.3%	- 0.3%	98.9%	98.4%	- 0.5%
100.6%	100.4%	- 0.2%	100.1%	99.6%	- 0.5%
98.9%	98.6%	- 0.3%	99.3%	98.8%	- 0.5%

Inventory of Homes for Sale

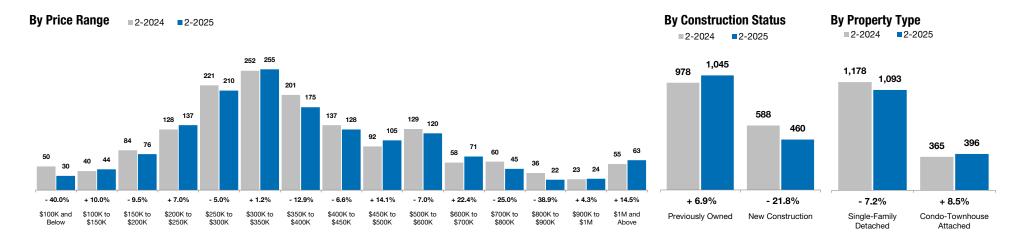
The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.



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396

+ 8.5%



1,178

- 3.9%

1,505

		All Properties
Price Range	2-2024	2-2025

By Price Range	2-2024	2-2025	Change
\$100,000 and Below	50	30	- 40.0%
\$100,001 to \$150,000	40	44	+ 10.0%
\$150,001 to \$200,000	84	76	- 9.5%
\$200,001 to \$250,000	128	137	+ 7.0%
\$250,001 to \$300,000	221	210	- 5.0%
\$300,001 to \$350,000	252	255	+ 1.2%
\$350,001 to \$400,000	201	175	- 12.9%
\$400,001 to \$450,000	137	128	- 6.6%
\$450,001 to \$500,000	92	105	+ 14.1%
\$500,001 to \$600,000	129	120	- 7.0%
\$600,001 to \$700,000	58	71	+ 22.4%
\$700,001 to \$800,000	60	45	- 25.0%
\$800,001 to \$900,000	36	22	- 38.9%
\$900,001 to \$1,000,000	23	24	+ 4.3%
\$1,000,001 and Above	55	63	+ 14.5%

By Construction Status	2-2024	2-2025	Change
Previously Owned	978	1,045	+ 6.9%
New Construction	588	460	- 21.8%
All Construction Statuses	1,566	1,505	- 3.9%

1,566

All Price Ranges

Single-Family Detached

1,093

2-2024	2-2025	Change	2-2024	2-2025	Change
34	18	- 47.1%	1	2	+ 100.0%
27	30	+ 11.1%	6	10	+ 66.7%
71	59	- 16.9%	12	16	+ 33.3%
77	94	+ 22.1%	51	42	- 17.6%
114	114	0.0%	107	96	- 10.3%
177	139	- 21.5%	75	116	+ 54.7%
165	149	- 9.7%	36	26	- 27.8%
124	111	- 10.5%	13	17	+ 30.8%
74	86	+ 16.2%	18	19	+ 5.6%
110	96	- 12.7%	19	24	+ 26.3%
51	61	+ 19.6%	7	10	+ 42.9%
49	39	- 20.4%	11	6	- 45.5%
32	18	- 43.8%	4	4	0.0%
20	19	- 5.0%	3	5	+ 66.7%
53	60	+ 13.2%	2	3	+ 50.0%

2-2024	2-2025	Change	2-2024	2-2025	Change
822	848	+ 3.2%	135	183	+ 35.6%
356	245	- 31.2%	230	213	- 7.4%
1,178	1,093	- 7.2%	365	396	+ 8.5%

365

- 7.2%

Months Supply of Inventory

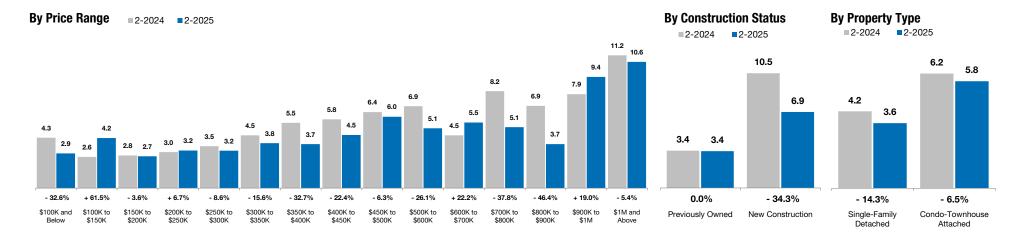


Condo-Townhouse Attached

5.8

- 6.5%

The inventory of homes for sale at the end of the most recent month, **based on one month of activity**, divided by the average monthly pending sales from the last 12 months.



4.2

All	Pro	perties
,		PO: 6:00

	4	All Fropertie	3
By Price Range	2-2024	2-2025	Change
\$100,000 and Below	4.3	2.9	- 32.6%
\$100,001 to \$150,000	2.6	4.2	+ 61.5%
\$150,001 to \$200,000	2.8	2.7	- 3.6%
\$200,001 to \$250,000	3.0	3.2	+ 6.7%
\$250,001 to \$300,000	3.5	3.2	- 8.6%
\$300,001 to \$350,000	4.5	3.8	- 15.6%
\$350,001 to \$400,000	5.5	3.7	- 32.7%
\$400,001 to \$450,000	5.8	4.5	- 22.4%
\$450,001 to \$500,000	6.4	6.0	- 6.3%
\$500,001 to \$600,000	6.9	5.1	- 26.1%
\$600,001 to \$700,000	4.5	5.5	+ 22.2%
\$700,001 to \$800,000	8.2	5.1	- 37.8%
\$800,001 to \$900,000	6.9	3.7	- 46.4%
\$900,001 to \$1,000,000	7.9	9.4	+ 19.0%
\$1,000,001 and Above	11.2	10.6	- 5.4%
All Price Ranges	4.6	4.0	- 13.0%

By Construction Status	2-2024	2-2025	Change
Previously Owned	3.4	3.4	0.0%
New Construction	10.5	6.9	- 34.3%
All Construction Statuses	4.6	4.0	- 13.0%

Single-Family Detached

2-2024	2-2025	Change	2-2024	2-2025	Change
4.1	2.2	- 46.3%	1.0	2.0	+ 100.0%
2.1	3.5	+ 66.7%	3.0	5.3	+ 76.7%
2.7	2.5	- 7.4%	2.3	3.6	+ 56.5%
2.4	2.9	+ 20.8%	5.3	3.8	- 28.3%
2.7	2.6	- 3.7%	5.4	4.1	- 24.1%
4.0	2.6	- 35.0%	6.2	8.0	+ 29.0%
5.1	3.6	- 29.4%	7.9	4.5	- 43.0%
5.8	4.2	- 27.6%	4.0	7.8	+ 95.0%
6.0	5.5	- 8.3%	7.0	9.5	+ 35.7%
6.6	4.4	- 33.3%	7.6	10.0	+ 31.6%
4.0	5.0	+ 25.0%	7.0	7.8	+ 11.4%
6.8	4.7	- 30.9%	11.0	5.0	- 54.5%
6.2	3.2	- 48.4%		3.0	
7.1	7.4	+ 4.2%	3.0		0.0%
11.0	10.3	- 6.4%	2.0	3.0	+ 50.0%

2-2024	2-2025	Change	2-2024	2-2025	Change
3.3	3.2	- 3.0%	3.7	4.1	+ 10.8%
10.5	5.6	- 46.7%	10.4	9.3	- 10.6%
4.2	3.6	- 14.3%	6.2	5.8	- 6.5%

6.2

- 14.3%

3.6