



Madison

Lake County, SD

+ 10.5%	+ 25.0%	+ 1.4%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

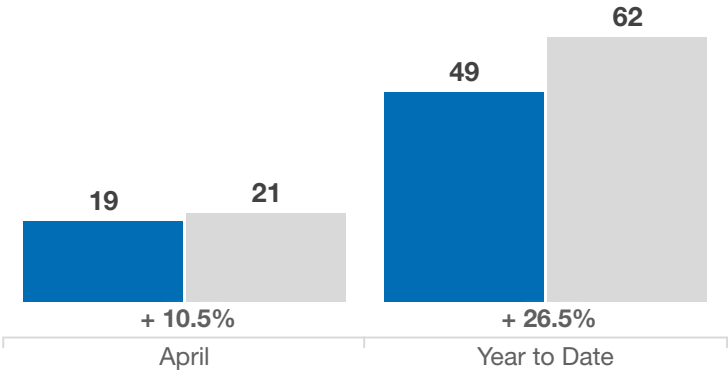
Key Metrics	April			Year to Date		
	2024	2025	% Change	Thru 4-2024	Thru 4-2025	% Change
New Listings	19	21	+ 10.5%	49	62	+ 26.5%
Closed Sales	8	10	+ 25.0%	20	24	+ 20.0%
Median Sales Price*	\$319,000	\$323,500	+ 1.4%	\$292,400	\$270,000	- 7.7%
Average Sales Price*	\$404,800	\$331,940	- 18.0%	\$325,740	\$311,715	- 4.3%
Percent of Original List Price Received*	97.9%	97.5%	- 0.4%	95.6%	95.4%	- 0.2%
Days on Market Until Sale	92	69	- 25.0%	100	94	- 6.0%
Inventory of Homes for Sale	42	46	+ 9.5%	—	—	—
Months Supply of Inventory	5.0	5.4	+ 8.0%	—	—	—

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

New Listings

2024

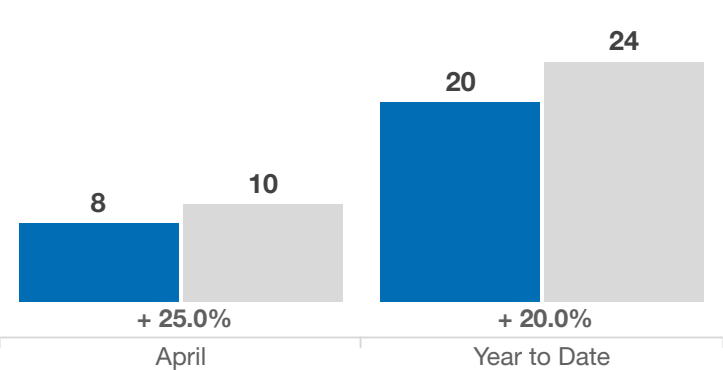
2025



Closed Sales

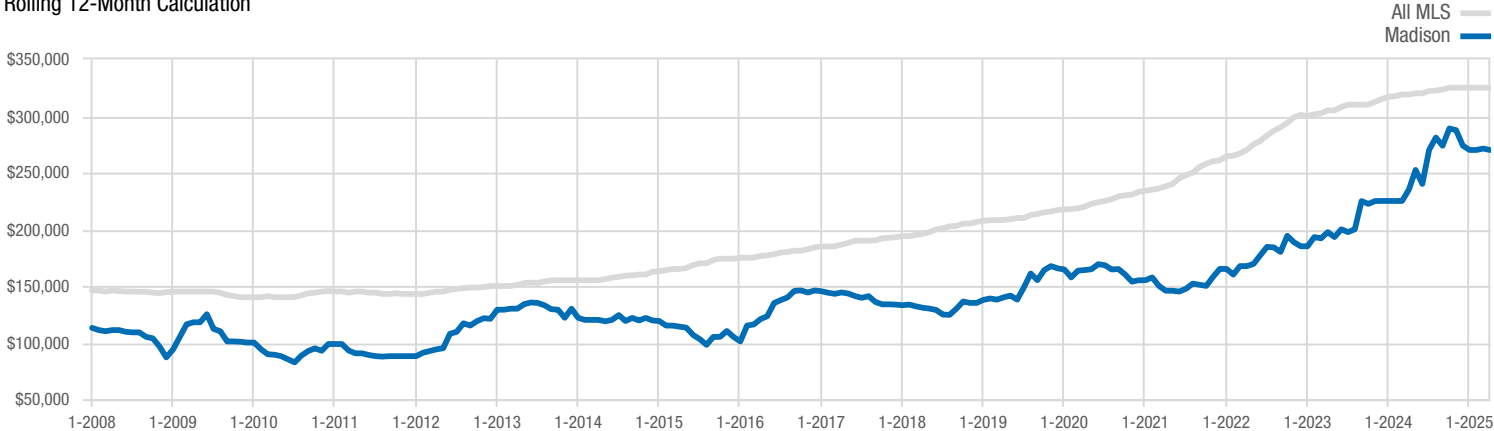
2024

2025



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.