

Tea

Lincoln County, SD

| | | |
|---------------------------|---------------------------|---------------------------------|
| - 43.8% | - 23.1% | + 28.5% |
| Change in New Listings | Change in Closed Sales | Change in Median Sales Price |

| Key Metrics | April | | | Year to Date | | |
|--|-----------|-----------|----------|--------------|-------------|----------|
| | 2024 | 2025 | % Change | Thru 4-2024 | Thru 4-2025 | % Change |
| New Listings | 48 | 27 | - 43.8% | 126 | 75 | - 40.5% |
| Closed Sales | 13 | 10 | - 23.1% | 30 | 36 | + 20.0% |
| Median Sales Price* | \$359,900 | \$462,500 | + 28.5% | \$373,750 | \$445,000 | + 19.1% |
| Average Sales Price* | \$435,185 | \$479,829 | + 10.3% | \$420,520 | \$474,369 | + 12.8% |
| Percent of Original List Price Received* | 99.2% | 98.6% | - 0.6% | 98.1% | 99.3% | + 1.2% |
| Days on Market Until Sale | 98 | 149 | + 52.0% | 102 | 139 | + 36.3% |
| Inventory of Homes for Sale | 123 | 92 | - 25.2% | — | — | — |
| Months Supply of Inventory | 12.9 | 8.1 | - 37.2% | — | — | — |

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

