



Madison

Lake County, SD

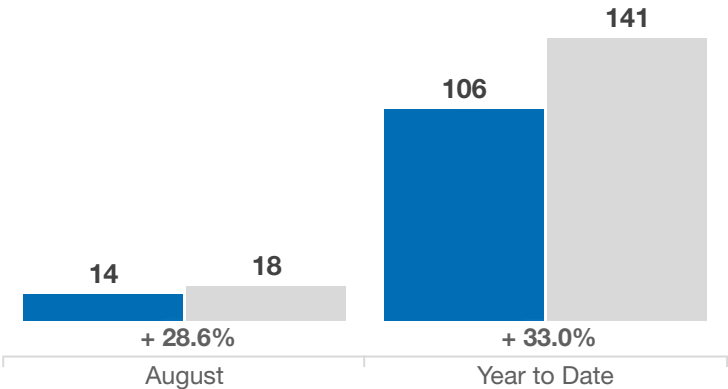
+ 28.6%	- 25.0%	- 28.1%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

Key Metrics	August			Year to Date		
	2024	2025	% Change	Thru 8-2024	Thru 8-2025	% Change
New Listings	14	18	+ 28.6%	106	141	+ 33.0%
Closed Sales	16	12	- 25.0%	73	81	+ 11.0%
Median Sales Price*	\$310,000	\$223,000	- 28.1%	\$299,000	\$259,900	- 13.1%
Average Sales Price*	\$382,569	\$276,442	- 27.7%	\$336,364	\$293,108	- 12.9%
Percent of Original List Price Received*	97.5%	93.6%	- 4.0%	97.4%	95.6%	- 1.8%
Days on Market Until Sale	93	108	+ 16.1%	87	88	+ 1.1%
Inventory of Homes for Sale	36	48	+ 33.3%	—	—	—
Months Supply of Inventory	4.3	5.1	+ 18.6%	—	—	—

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

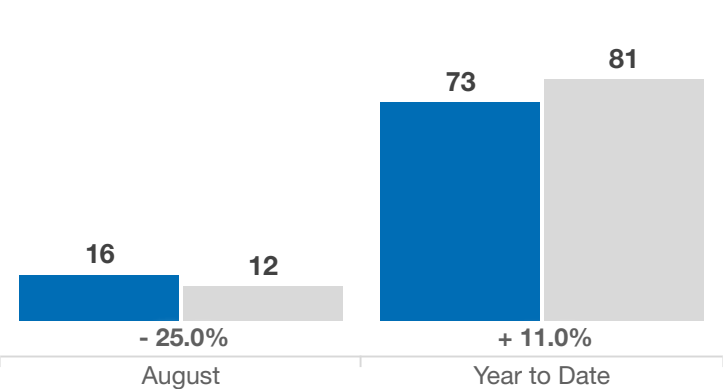
New Listings

2024 2025



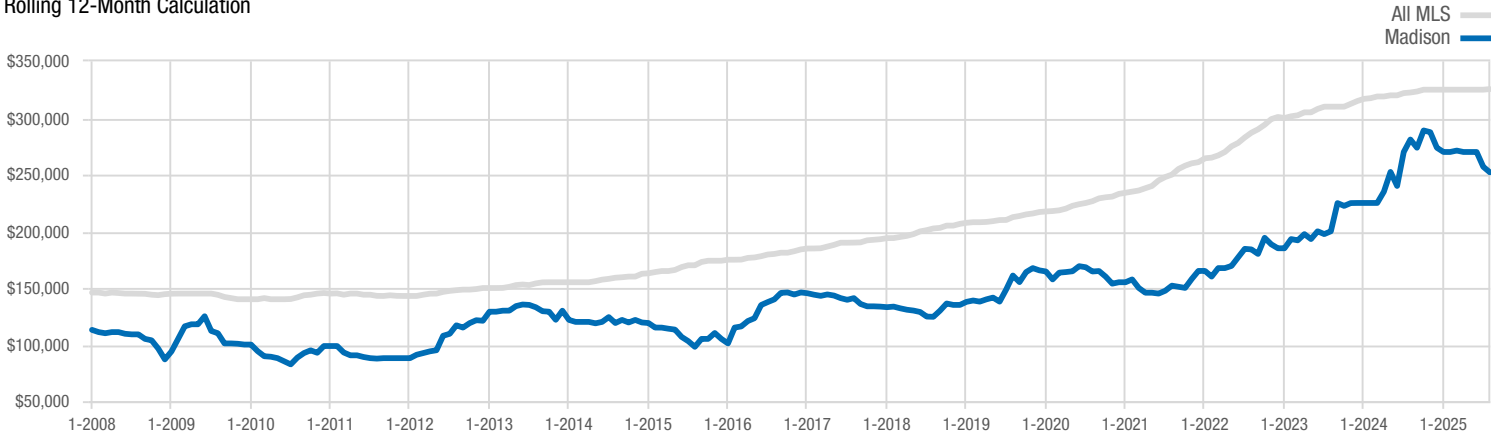
Closed Sales

2024 2025



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.