



Baltic

Minnehaha County, SD

|                           |                           |                                 |
|---------------------------|---------------------------|---------------------------------|
| - 85.7%                   | + 200.0%                  | - 6.2%                          |
| Change in<br>New Listings | Change in<br>Closed Sales | Change in<br>Median Sales Price |

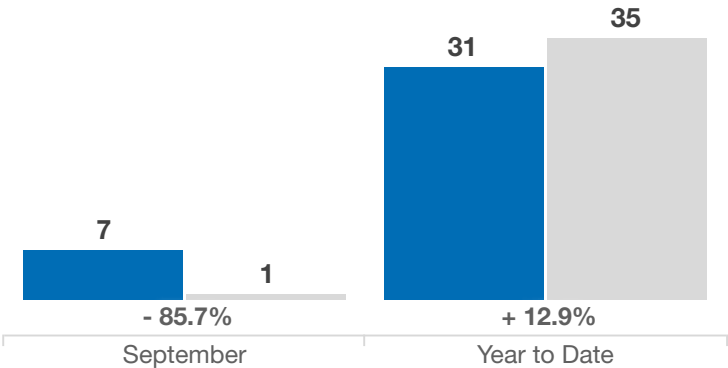
| Key Metrics                              | September |           |          | Year to Date |             |          |
|------------------------------------------|-----------|-----------|----------|--------------|-------------|----------|
|                                          | 2024      | 2025      | % Change | Thru 9-2024  | Thru 9-2025 | % Change |
| New Listings                             | 7         | 1         | - 85.7%  | 31           | 35          | + 12.9%  |
| Closed Sales                             | 1         | 3         | + 200.0% | 14           | 20          | + 42.9%  |
| Median Sales Price*                      | \$319,900 | \$300,000 | - 6.2%   | \$290,650    | \$348,700   | + 20.0%  |
| Average Sales Price*                     | \$319,900 | \$303,333 | - 5.2%   | \$321,829    | \$425,895   | + 32.3%  |
| Percent of Original List Price Received* | 100.0%    | 100.1%    | + 0.1%   | 97.0%        | 97.4%       | + 0.4%   |
| Days on Market Until Sale                | 60        | 47        | - 21.7%  | 74           | 75          | + 1.4%   |
| Inventory of Homes for Sale              | 12        | 8         | - 33.3%  | —            | —           | —        |
| Months Supply of Inventory               | 5.5       | 3.1       | - 43.6%  | —            | —           | —        |

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

New Listings

2024

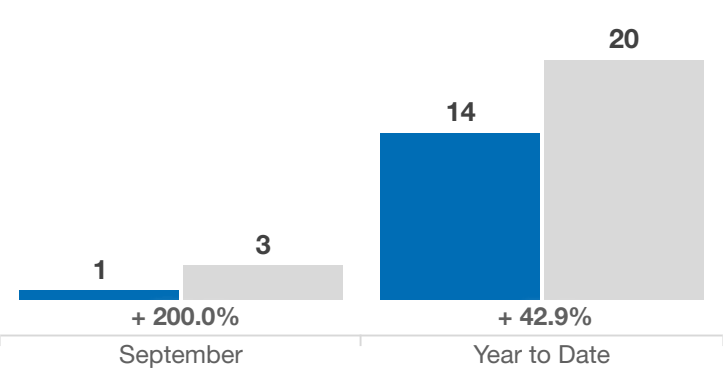
2025



Closed Sales

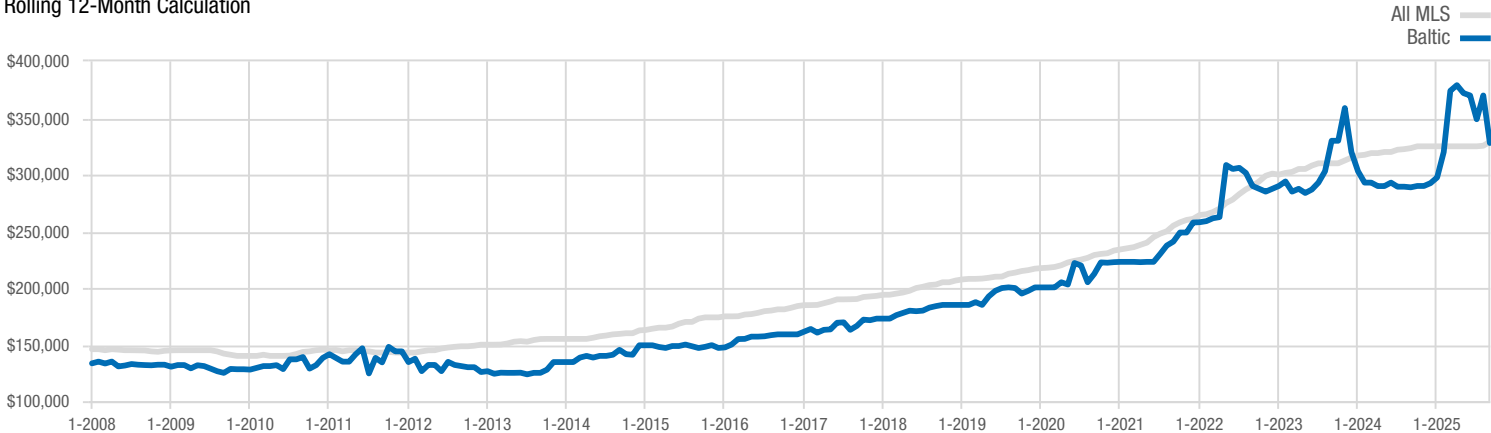
2024

2025



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.