



Hartford

Minnehaha County, SD

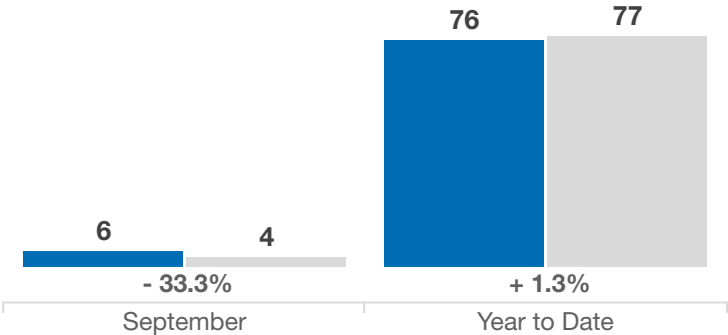
- 33.3%	+ 75.0%	+ 16.9%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

Key Metrics	September			Year to Date		
	2024	2025	% Change	Thru 9-2024	Thru 9-2025	% Change
New Listings	6	4	- 33.3%	76	77	+ 1.3%
Closed Sales	4	7	+ 75.0%	35	31	- 11.4%
Median Sales Price*	\$372,250	\$435,000	+ 16.9%	\$326,000	\$380,000	+ 16.6%
Average Sales Price*	\$418,375	\$526,571	+ 25.9%	\$386,254	\$403,907	+ 4.6%
Percent of Original List Price Received*	100.4%	93.1%	- 7.3%	97.5%	96.7%	- 0.8%
Days on Market Until Sale	60	116	+ 93.3%	80	82	+ 2.5%
Inventory of Homes for Sale	22	17	- 22.7%	—	—	—
Months Supply of Inventory	5.9	4.2	- 28.8%	—	—	—

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

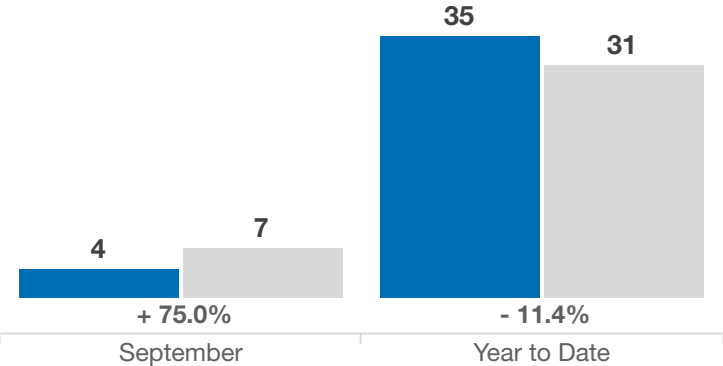
New Listings

2024 2025



Closed Sales

2024 2025



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.