# **Housing Supply Overview**



### **September 2025**

U.S. new-home sales unexpectedly surged 20.5% month-over-month and 15.4% year-over-year to a seasonally adjusted annual rate of 800,000 units, the highest level since January 2022, according to the U.S. Census Bureau. Economists polled by Reuters had forecast new-home sales would decline to 650,000 units. There were 490,000 new homes for sale going into September, equivalent to a 7.4-month supply at the current sales pace. For the 12-month period spanning October 2024 through September 2025, Pending Sales in the Sioux Falls region were up 16.1 percent overall. The price range with the largest gain in sales was the \$2M and Above range, where they increased 114.3 percent.

The overall Median Sales Price was up 2.8 percent to \$324,900. The construction type with the largest price gain was the Previously Owned segment, where prices increased 2.5 percent to \$315,000. The price range that tended to sell the guickest was the \$200K to \$250K range at 79 days; the price range that tended to sell the slowest was the \$2M and Above range at 221 days.

Market-wide, inventory levels were down 16.8 percent. The construction type that lost the least inventory was the New Construction segment, where it decreased 13.3 percent. That amounts to 3.7 months supply for Single-Family homes and 5.6 months supply for Condos.

### **Ouick Facts**

+ 114.3% + 19.2% + 21.2% Price Range With the Construction Status With Property Type With Strongest Sales: Strongest Sales: Strongest Sales: \$2,000,001 and Above Condo-Townhouse **Previously Owned** Attached Pending Statistics may be higher due to changes in reporting practices to comply with RESO standards.

**Pending Sales** 2 Days on Market Until Sale 3 Median Sales Price Percent of Original List Price Received 5 Inventory of Homes for Sale 6 Months Supply of Inventory 7



## **Pending Sales**

**New Construction** 

**All Construction Statuses** 

718

4,226

724

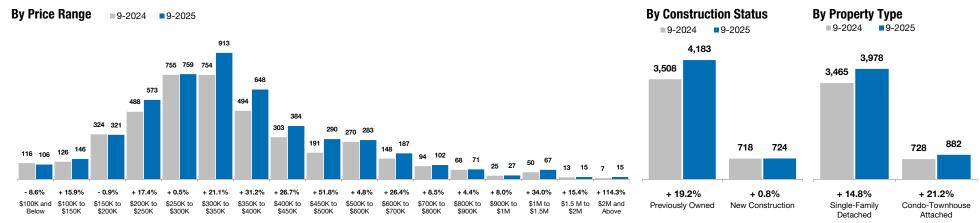
4,907

+ 0.8%

+ 16.1%



A count of properties on which offers have been accepted. Based on a rolling 12-month total. Pending Statistics may be higher due to changes in reporting practices to comply with RESO standards.



		All Propertie	S	Single	Single-Family Detached			Condo-Townhouse Attached		
By Price Range	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change	
\$100,000 and Below	116	106	- 8.6%	92	71	- 22.8%	1	3	+ 200.0%	
\$100,001 to \$150,000	126	146	+ 15.9%	104	113	+ 8.7%	15	20	+ 33.3%	
\$150,001 to \$200,000	324	321	- 0.9%	283	266	- 6.0%	38	54	+ 42.1%	
\$200,001 to \$250,000	488	573	+ 17.4%	345	447	+ 29.6%	143	126	- 11.9%	
\$250,001 to \$300,000	755	759	+ 0.5%	499	505	+ 1.2%	256	254	- 0.8%	
\$300,001 to \$350,000	754	913	+ 21.1%	609	672	+ 10.3%	145	241	+ 66.2%	
\$350,001 to \$400,000	494	648	+ 31.2%	438	568	+ 29.7%	56	80	+ 42.9%	
\$400,001 to \$450,000	303	384	+ 26.7%	281	360	+ 28.1%	22	24	+ 9.1%	
\$450,001 to \$500,000	191	290	+ 51.8%	171	272	+ 59.1%	20	17	- 15.0%	
\$500,001 to \$600,000	270	283	+ 4.8%	252	248	- 1.6%	18	35	+ 94.4%	
\$600,001 to \$700,000	148	187	+ 26.4%	143	176	+ 23.1%	5	11	+ 120.0%	
\$700,001 to \$800,000	94	102	+ 8.5%	88	92	+ 4.5%	6	10	+ 66.7%	
\$800,001 to \$900,000	68	71	+ 4.4%	67	68	+ 1.5%	1	3	+ 200.0%	
\$900,001 to \$1,000,000	25	27	+ 8.0%	25	24	- 4.0%	0	3		
\$1,000,001 to \$1,500,000	50	67	+ 34.0%	48	66	+ 37.5%	2	1	- 50.0%	
\$1,500,001 to \$2,000,000	13	15	+ 15.4%	13	15	+ 15.4%	0	0		
\$2,000,001 and Above	7	15	+ 114.3%	7	15	+ 114.3%	0	0		
All Price Ranges	4,226	4,907	+ 16.1%	3,465	3,978	+ 14.8%	728	882	+ 21.2%	
By Construction Status	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change	
Previously Owned	3,508	4,183	+ 19.2%	3,003	3,527	+ 17.4%	472	610	+ 29.2%	

462

3,465

- 2.4%

+ 14.8%

256

728

272

882

451

3,978

+ 6.3%

+ 21.2%

### **Days on Market Until Sale**

72

130

82

77

159

89

+ 6.9%

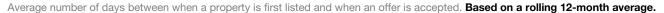
+ 22.3%

+ 8.5%

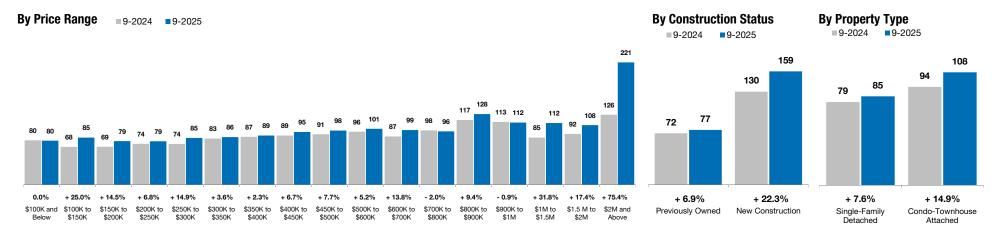
Previously Owned

New Construction

**All Construction Statuses** 







	All Properties			Sinç	Single-Family Detached			Condo-Townhouse Attached		
By Price Range	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change	
\$100,000 and Below	80	80	0.0%	82	85	+ 3.7%	52	79	+ 51.9%	
\$100,001 to \$150,000	68	85	+ 25.0%	69	81	+ 17.4%	63	111	+ 76.2%	
\$150,001 to \$200,000	69	79	+ 14.5%	69	77	+ 11.6%	69	87	+ 26.1%	
\$200,001 to \$250,000	74	79	+ 6.8%	65	73	+ 12.3%	97	95	- 2.1%	
\$250,001 to \$300,000	74	85	+ 14.9%	68	71	+ 4.4%	85	112	+ 31.8%	
\$300,001 to \$350,000	83	86	+ 3.6%	76	77	+ 1.3%	116	115	- 0.9%	
\$350,001 to \$400,000	87	89	+ 2.3%	85	87	+ 2.4%	105	106	+ 1.0%	
\$400,001 to \$450,000	89	95	+ 6.7%	86	96	+ 11.6%	122	79	- 35.2%	
\$450,001 to \$500,000	91	98	+ 7.7%	91	96	+ 5.5%	89	122	+ 37.1%	
\$500,001 to \$600,000	96	101	+ 5.2%	96	101	+ 5.2%	93	101	+ 8.6%	
\$600,001 to \$700,000	87	99	+ 13.8%	86	99	+ 15.1%	107	91	- 15.0%	
\$700,001 to \$800,000	98	96	- 2.0%	100	86	- 14.0%	63	193	+ 206.3%	
\$800,001 to \$900,000	117	128	+ 9.4%	118	123	+ 4.2%	61	175	+ 186.9%	
\$900,001 to \$1,000,000	113	112	- 0.9%	113	112	- 0.9%				
\$1,000,001 to \$1,500,000	85	112	+ 31.8%	85	112	+ 31.8%	106		0.0%	
\$1,500,001 to \$2,000,000	92	108	+ 17.4%	92	108	+ 17.4%				
\$2,000,001 and Above	126	221	+ 75.4%	126	221	+ 75.4%				
All Price Ranges	82	89	+ 8.5%	79	85	+ 7.6%	94	108	+ 14.9%	
By Construction Status	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change	

72

126

79

+ 6.9%

+ 19.8%

+ 7.6%

70

139

77

151

85

+ 14.3%

+ 24.5%

+ 14.9%

80

173

108

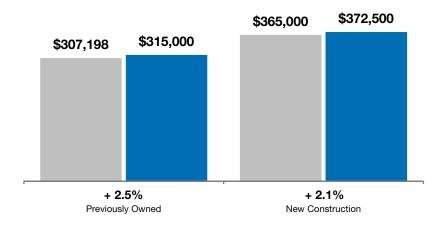
### **Median Sales Price**

Median price point for all closed sales, not accounting for seller concessions. Based on a rolling 12-month median.



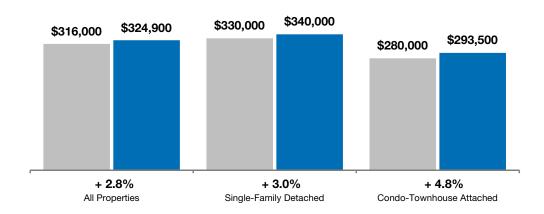
#### **By Construction Status**

■9-2024 ■9-2025



#### **By Property Type**

9-2024 9-2025



#### **All Properties**

By Construction Status	9-2024	9-2025	Change
Previously Owned	\$307,198	\$315,000	+ 2.5%
New Construction	\$365,000	\$372,500	+ 2.1%
All Construction Statuses	\$316,000	\$324,900	+ 2.8%

#### **Single-Family Detached**

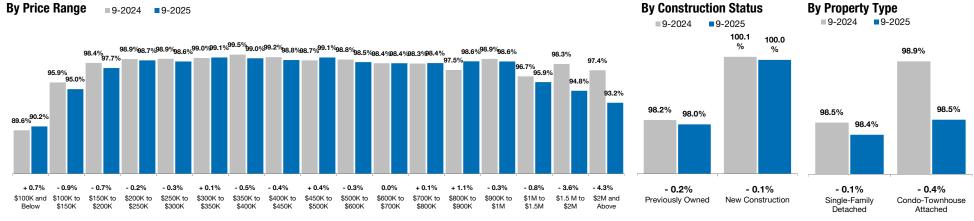
### **Condo-Townhouse Attached**

9-2024	9-2025	Change	9-2024	9-2025	Change
\$316,250	\$325,000	+ 2.8%	\$275,000	\$285,000	+ 3.6%
\$415,845	\$425,000	+ 2.2%	\$292,375	\$309,900	+ 6.0%
\$330,000	\$340,000	+ 3.0%	\$280,000	\$293,500	+ 4.8%

## **Percent of Original List Price Received**



Percentage found when dividing a property's sales price by its original list price, then taking the average for all properties sold, not accounting for seller concessions. Based on a rolling 12-month average.



	All Properties			Single	Single-Family Detached			Condo-Townhouse Attached		
By Price Range	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change	
\$100,000 and Below	89.6%	90.2%	+ 0.7%	88.9%	90.6%	+ 1.9%	96.7%	92.7%	- 4.1%	
\$100,001 to \$150,000	95.9%	95.0%	- 0.9%	95.6%	94.6%	- 1.0%	96.6%	96.1%	- 0.5%	
\$150,001 to \$200,000	98.4%	97.7%	- 0.7%	98.5%	97.7%	- 0.8%	98.3%	97.8%	- 0.5%	
\$200,001 to \$250,000	98.9%	98.7%	- 0.2%	98.9%	98.9%	0.0%	98.9%	98.1%	- 0.8%	
\$250,001 to \$300,000	98.9%	98.6%	- 0.3%	98.9%	98.5%	- 0.4%	98.9%	98.8%	- 0.1%	
\$300,001 to \$350,000	99.0%	99.1%	+ 0.1%	99.0%	99.1%	+ 0.1%	99.3%	99.2%	- 0.1%	
\$350,001 to \$400,000	99.5%	99.0%	- 0.5%	99.5%	99.1%	- 0.4%	99.2%	98.2%	- 1.0%	
\$400,001 to \$450,000	99.2%	98.8%	- 0.4%	99.2%	98.9%	- 0.3%	98.4%	97.3%	- 1.1%	
\$450,001 to \$500,000	98.7%	99.1%	+ 0.4%	98.8%	99.3%	+ 0.5%	98.6%	96.5%	- 2.1%	
\$500,001 to \$600,000	98.8%	98.5%	- 0.3%	98.7%	98.5%	- 0.2%	100.2%	98.5%	- 1.7%	
\$600,001 to \$700,000	98.4%	98.4%	0.0%	98.3%	98.4%	+ 0.1%	99.7%	96.9%	- 2.8%	
\$700,001 to \$800,000	98.3%	98.4%	+ 0.1%	98.3%	98.2%	- 0.1%	98.8%	99.8%	+ 1.0%	
\$800,001 to \$900,000	97.5%	98.6%	+ 1.1%	97.5%	98.4%	+ 0.9%	95.5%	100.5%	+ 5.2%	
\$900,001 to \$1,000,000	98.9%	98.6%	- 0.3%	98.9%	98.5%	- 0.4%		100.0%		
\$1,000,001 to \$1,500,000	96.7%	95.9%	- 0.8%	96.7%	95.8%	- 0.9%	94.8%	100.0%	+ 5.5%	
\$1,500,001 to \$2,000,000	98.3%	94.8%	- 3.6%	98.3%	94.8%	- 3.6%				
\$2,000,001 and Above	97.4%	93.2%	- 4.3%	97.4%	93.2%	- 4.3%				
All Price Ranges	98.5%	98.3%	- 0.2%	98.5%	98.4%	- 0.1%	98.9%	98.5%	- 0.4%	
By Construction Status	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change	
Previously Owned	98.2%	98.0%	- 0.2%	98.2%	98.1%	- 0.1%	98.5%	97.9%	- 0.6%	
New Construction	100.1%	100.0%	- 0.1%	100.4%	100.3%	- 0.1%	99.7%	99.7%	0.0%	
All Construction Statuses	98.5%	98.3%	- 0.2%	98.5%	98.4%	- 0.1%	98.9%	98.5%	- 0.4%	

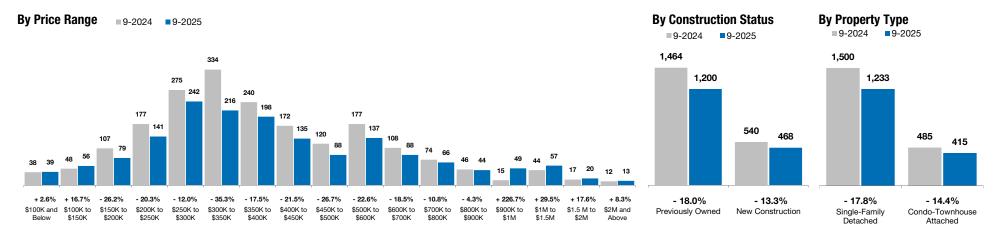
### **Inventory of Homes for Sale**

**New Construction** 

**All Construction Statuses** 

The number of properties available for sale in active status at the end of the most recent month. Based on one month of activity.





	All Properties			Single	Single-Family Detached			Condo-Townhouse Attached		
By Price Range	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change	
\$100,000 and Below	38	39	+ 2.6%	28	20	- 28.6%	2	3	+ 50.0%	
\$100,001 to \$150,000	48	56	+ 16.7%	32	40	+ 25.0%	9	13	+ 44.4%	
\$150,001 to \$200,000	107	79	- 26.2%	80	57	- 28.8%	25	22	- 12.0%	
\$200,001 to \$250,000	177	141	- 20.3%	131	90	- 31.3%	45	51	+ 13.3%	
\$250,001 to \$300,000	275	242	- 12.0%	150	121	- 19.3%	125	121	- 3.2%	
\$300,001 to \$350,000	334	216	- 35.3%	210	129	- 38.6%	124	87	- 29.8%	
\$350,001 to \$400,000	240	198	- 17.5%	187	167	- 10.7%	53	31	- 41.5%	
\$400,001 to \$450,000	172	135	- 21.5%	144	117	- 18.8%	28	18	- 35.7%	
\$450,001 to \$500,000	120	88	- 26.7%	105	73	- 30.5%	15	15	0.0%	
\$500,001 to \$600,000	177	137	- 22.6%	152	120	- 21.1%	24	16	- 33.3%	
\$600,001 to \$700,000	108	88	- 18.5%	97	72	- 25.8%	11	16	+ 45.5%	
\$700,001 to \$800,000	74	66	- 10.8%	61	57	- 6.6%	13	9	- 30.8%	
\$800,001 to \$900,000	46	44	- 4.3%	41	41	0.0%	5	3	- 40.0%	
\$900,001 to \$1,000,000	15	49	+ 226.7%	12	44	+ 266.7%	3	5	+ 66.7%	
\$1,000,001 to \$1,500,000	44	57	+ 29.5%	41	54	+ 31.7%	3	3	0.0%	
\$1,500,001 to \$2,000,000	17	20	+ 17.6%	17	18	+ 5.9%		2		
\$2,000,001 and Above	12	13	+ 8.3%	12	13	+ 8.3%				
All Price Ranges	2,004	1,668	- 16.8%	1,500	1,233	- 17.8%	485	415	- 14.4%	
By Construction Status	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change	
Previously Owned	1,464	1,200	- 18.0%	1,226	985	- 19.7%	221	195	- 11.8%	

1,464 540	1,200 468	- 18.0% - 13.3%	1,226 274	985 248	- 19.7% - 9.5%	221 264	195 220	- 11.8% - 16.7%	
2,004	1,668	- 16.8%	1,500	1,233	- 17.8%	485	415	- 14.4%	

## **Months Supply of Inventory**

5.0

9.0

5.7

3.4

7.8

4.1

- 32.0%

- 13.3%

- 28.1%

Previously Owned

**New Construction** 

**All Construction Statuses** 



The inventory of homes for sale at the end of the most recent month, based on one month of activity, divided by the average monthly pending sales from the last 12 months.



	All Properties			Single	e-Family Det	ached	<b>Condo-Townhouse Attached</b>		
By Price Range	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change
\$100,000 and Below	3.7	4.2	+ 13.5%	3.4	3.2	- 5.9%	2.0	3.0	+ 50.0%
\$100,001 to \$150,000	4.4	4.4	0.0%	3.5	4.0	+ 14.3%	5.6	5.9	+ 5.4%
\$150,001 to \$200,000	3.9	2.9	- 25.6%	3.4	2.5	- 26.5%	5.2	4.8	- 7.7%
\$200,001 to \$250,000	4.2	2.9	- 31.0%	4.4	2.4	- 45.5%	3.7	4.5	+ 21.6%
\$250,001 to \$300,000	4.3	3.6	- 16.3%	3.5	2.7	- 22.9%	5.8	5.5	- 5.2%
\$300,001 to \$350,000	5.4	2.9	- 46.3%	4.2	2.3	- 45.2%	10.5	4.5	- 57.1%
\$350,001 to \$400,000	5.8	3.7	- 36.2%	5.1	3.6	- 29.4%	11.2	4.7	- 58.0%
\$400,001 to \$450,000	6.9	4.2	- 39.1%	6.2	3.8	- 38.7%	12.0	9.0	- 25.0%
\$450,001 to \$500,000	7.9	4.0	- 49.4%	7.7	3.6	- 53.2%	7.1	7.1	0.0%
\$500,001 to \$600,000	8.0	5.8	- 27.5%	7.3	5.8	- 20.5%	14.1	5.3	- 62.4%
\$600,001 to \$700,000	9.2	6.2	- 32.6%	8.7	5.4	- 37.9%	7.9	12.4	+ 57.0%
\$700,001 to \$800,000	9.2	7.6	- 17.4%	7.9	7.3	- 7.6%	9.8	6.3	- 35.7%
\$800,001 to \$900,000	8.0	7.8	- 2.5%	7.3	7.7	+ 5.5%	5.0	2.3	- 54.0%
\$900,001 to \$1,000,000	5.0	19.3	+ 286.0%	4.0	18.6	+ 365.0%		5.0	
\$1,000,001 to \$1,500,000	11.0	10.7	- 2.7%	10.7	10.3	- 3.7%	3.0	3.0	0.0%
\$1,500,001 to \$2,000,000	9	13	+ 35.9%	9	11	+ 22.8%			
\$2,000,001 and Above	7	7	- 5.8%	7	7	- 5.8%			
All Price Ranges	5.7	4.1	- 28.1%	5.2	3.7	- 28.8%	8.0	5.6	- 30.0%
By Construction Status	9-2024	9-2025	Change	9-2024	9-2025	Change	9-2024	9-2025	Change

4.9

7.1

5.2

- 30.6%

- 7.0%

- 28.8%

5.6

12.4

8.0

3.8

9.7

3.4

6.6

3.7

- 32.1%

- 21.8%

- 30.0%