

Tea

Lincoln County, SD

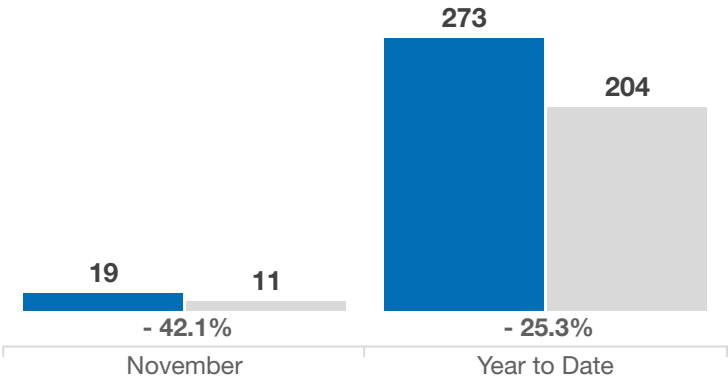
- 42.1%	- 10.0%	- 10.0%
Change in New Listings	Change in Closed Sales	Change in Median Sales Price

Key Metrics	November			Year to Date		
	2024	2025	% Change	Thru 11-2024	Thru 11-2025	% Change
New Listings	19	11	- 42.1%	273	204	- 25.3%
Closed Sales	10	9	- 10.0%	116	127	+ 9.5%
Median Sales Price*	\$425,400	\$383,000	- 10.0%	\$364,950	\$383,000	+ 4.9%
Average Sales Price*	\$501,678	\$563,811	+ 12.4%	\$426,060	\$435,801	+ 2.3%
Percent of Original List Price Received*	99.8%	95.5%	- 4.3%	98.7%	97.7%	- 1.0%
Days on Market Until Sale	142	172	+ 21.1%	108	147	+ 36.1%
Inventory of Homes for Sale	101	72	- 28.7%	—	—	—
Months Supply of Inventory	10.2	5.7	- 44.1%	—	—	—

\* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

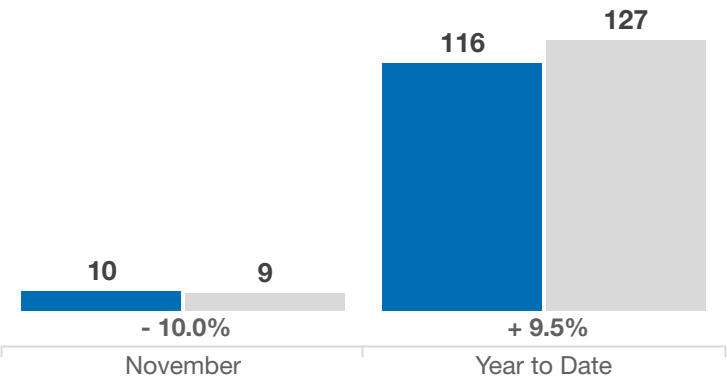
New Listings

■ 2024 ■ 2025



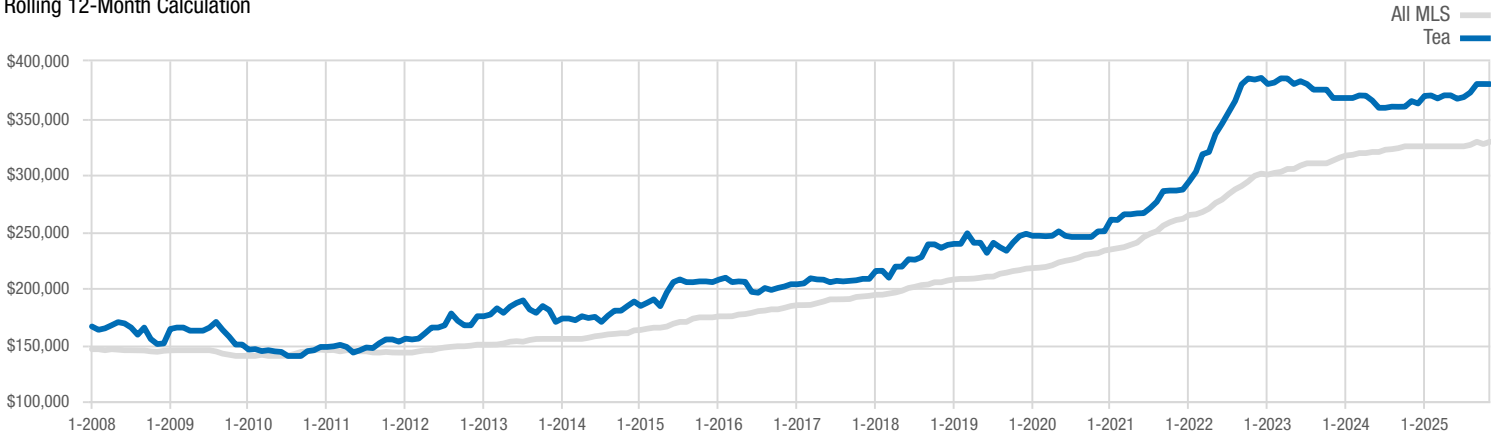
Closed Sales

■ 2024 ■ 2025



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.