



## RASE 2022 Classroom Education

Required 41

Elective 34

\*Course hours are pending approval in SD.

Date	Required Hours	Elective Hours	Course Title	Partner
20-Jan-22		3	Business Planning	
10-Feb-22		3	Home Equity Conversion Mortgage	Home Warranty Inc.
23-Feb-22	3		Environmental Issues	Berkshire Hathaway
8-Apr-22		3	*50 Ways to Get Listings, Buyers & Referrals	
8-Apr-22		3	*Satisfy the Seller	
19-May-22	2	1	*Beyond the Transaction: The Impact of Agency from a Client's Perspective	Home Warranty Inc.
19-May-22		3	*Burn the Hamster Wheel: 10 Strategies for Achieving Life Balance	
24-May-22	6		*Real Estate Contracts Basic	
25-May-22	3		*Advanced Real Estate Contracts	
11-Jul-22	3		*Ethical Behavior in a Wired World	
12-Jul-22	3		*Multiple Offers: Keeping Legal, Ethical and Sane	
23-Aug-22		3	*ACE Elite Buyers Agent Bootcamp: How to Eliminate Deal Killing Mistakes	
24-Aug-22		3	*The ACE Advanced Lister: Building a Lifelong Listing Business	
19-Sep-22	6		HUD and Fair Housing Impact	
26-Sep-22		3	*Living with Lumpy Cash Flow	
26-Sep-22		3	*Lesson's Learned in the Trenches (Commercial)	
6-Oct-22	6		*SD License Law: The Need to Know to Stay out of Trouble	
11-Oct-22	6		*Short Sales & Foreclosures Certification	
12-Oct-22	3		*Ethics Can be Fun	
19-Oct-22		3	*How to Leverage Social Media & Technology for Efficiency in Business	
19-Oct-22		3	*Finding Riches in the Niches	
20-Oct-22		3	Home Equity Conversion Mortgage	
<b>Total</b>	<b>41</b>	<b>34</b>		