

Local Market Update – January 2026

A RESEARCH TOOL PROVIDED BY THE REALTOR® ASSOCIATION OF THE SIOUX EMPIRE, INC.



Tea

Lincoln County, SD

+ 64.3%

Change in
New Listings

- 33.3%

Change in
Closed Sales

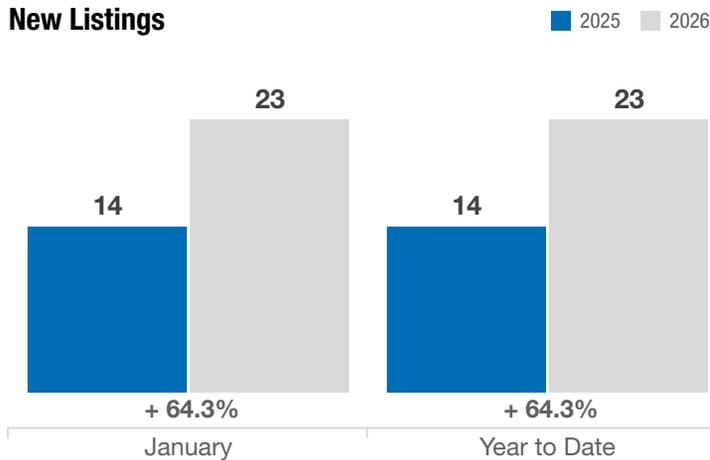
- 14.5%

Change in
Median Sales Price

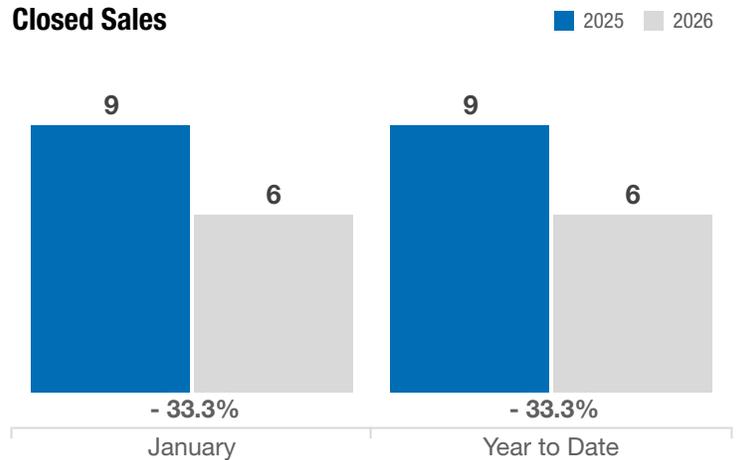
Key Metrics	January			Year to Date		
	2025	2026	% Change	Thru 1-2025	Thru 1-2026	% Change
New Listings	14	23	+ 64.3%	14	23	+ 64.3%
Closed Sales	9	6	- 33.3%	9	6	- 33.3%
Median Sales Price*	\$450,000	\$384,750	- 14.5%	\$450,000	\$384,750	- 14.5%
Average Sales Price*	\$509,035	\$430,083	- 15.5%	\$509,035	\$430,083	- 15.5%
Percent of Original List Price Received*	99.8%	96.1%	- 3.7%	99.8%	96.1%	- 3.7%
Days on Market Until Sale	122	317	+ 159.8%	122	317	+ 159.8%
Inventory of Homes for Sale	90	73	- 18.9%	—	—	—
Months Supply of Inventory	8.4	5.6	- 33.3%	—	—	—

* Does not account for list prices from any previous listing contracts or seller concessions. | Activity for one month can sometimes look extreme due to small sample size.

New Listings



Closed Sales



Median Sales Price

Rolling 12-Month Calculation



A rolling 12-month calculation represents the current month and the 11 months prior in a single data point. If no activity occurred during a month, the line extends to the next available data point.